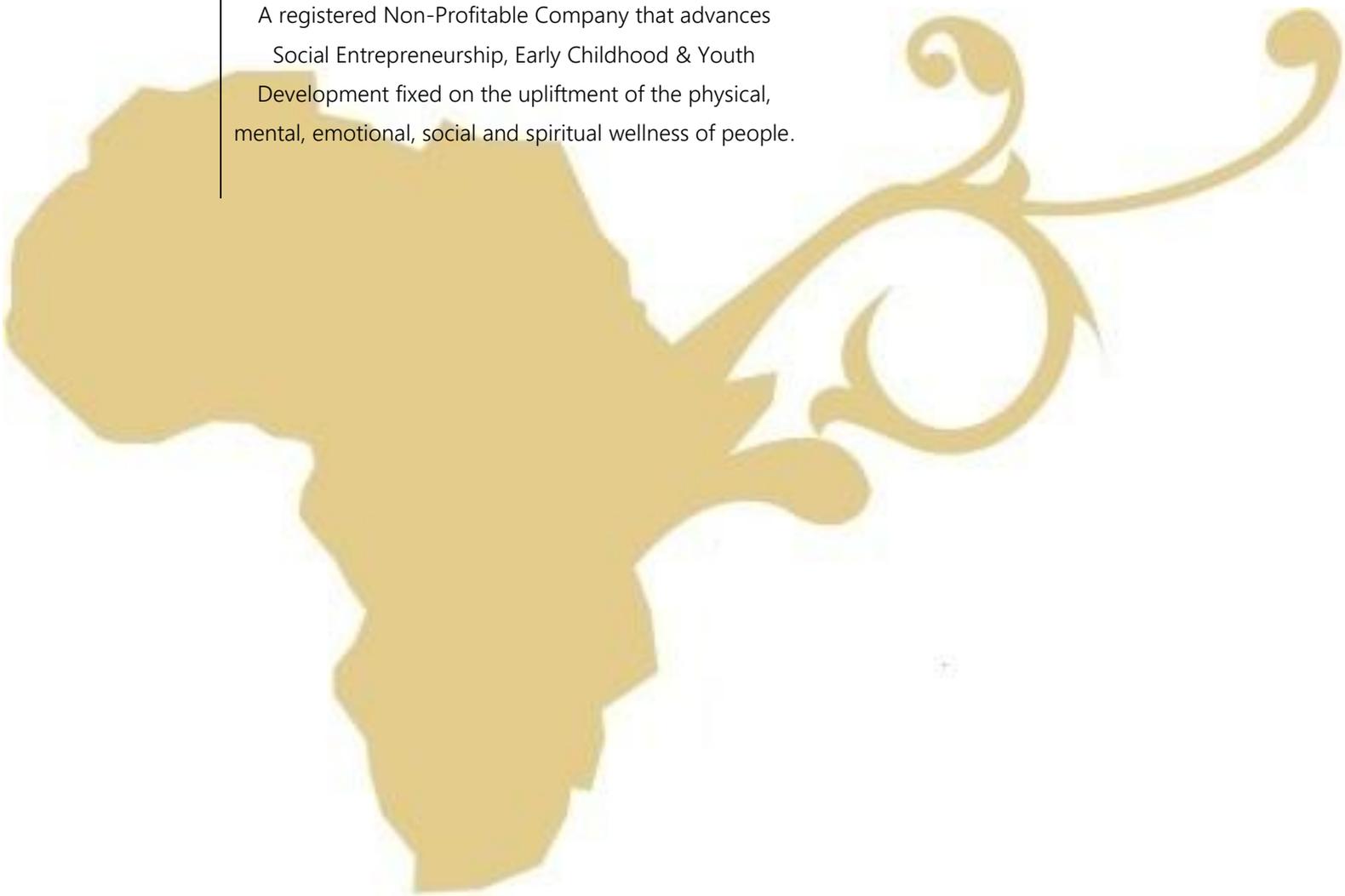


2018

LAKHIZWE FOUNDATION

A registered Non-Profitable Company that advances Social Entrepreneurship, Early Childhood & Youth Development fixed on the upliftment of the physical, mental, emotional, social and spiritual wellness of people.



PROJECT PROPOSAL SUMMARY

HYGIENE (HAND SANITIZER) & WATERWISE INITIATIVE

1) EXECUTIVE SUMMARY

This document serves as an Expression of Interest (EOI) and as an initial project proposal summary on behalf "Lakhizwe Foundation" ("Implementing Agent" or "Project Manager") under the auspices of "Africa Health" ("Project Enabler" and "Project Funder") which is a holding public benefit organisation acting on behalf of "Hygiene For Africa" ("Project Owner" or "Product Supplier") which is a supplier of hand sanitizer products locally. This alliance is fixed on providing sustainable and effective solutions to deliver on Health and Hygiene awareness incorporating efficient water usage awareness in Africa entirely with emphasis on informal settlements, townships, rural areas, public schools (including crèches), public facilities and informal trading hubs amongst many others.

The benefits of our "Health, Hygiene and Water Saving Awareness" project focused on the aforementioned targeted areas are numerous and include reduced infant mortality from diarrhoea, reduced environmental pollution, reduced health care costs, improved conditions of living, improved operations and maintenance. Health, Hygiene and Water Saving Awareness programmes are among the most cost effective ways of lowering health costs especially in high density settlements and public spaces where people are a greater risk to poor sanitation related diseases. Our approach will be unique to the functions of the government departments, local municipalities, health and water service authorities as we adopt a "Kingdom" orientated approach to effect sustainable behavioural changes.

The duration of the project will be determined by "Africa Health" and the communities (disaggregated by numbers of individuals) expected to benefit from sustainable access to free hygiene solutions and water usage awareness as a result of our project interventions through awareness, basic education and forums. Additionally, we estimate that for every individual trained, a minimum of one hundred individuals (1:100) will benefit as a result we project a minimum of 300 liters per month (approximately 10 liters per day) will be saved per individual by the end of the first year of the project lifecycle and up to a projected 500 liters per month per person by 2020. Furthermore, we expect women and youth to be empowered and developed to improve health and hygiene awareness, enable a conducive environment for entrepreneurship and create job opportunities through our project interventions and to improve water resources management in the areas we target. Our project implementation will be monitored and evaluated against pre-determined criteria to ensure that the project can adapt to changes in a dynamic environment and to prevent the project from becoming irrelevant.

2) PROJECT BACKGROUND

It is important to understand that health, hygiene and clean water usage are all interrelated as by nature we are bound to utilize sanitation facilities on a daily basis in our lives. Due to this fact underserved areas and overcrowded areas are more prone to health hazards owing to inadequate water, sanitation facilities, insufficient hygienic practices and poor environmental conditions resulting

in a multitude of negative impacts. The most common problems associated with poor sanitation and hygiene are diarrhoea, dysentery, cholera, bilharzia, typhoid, malaria, worms, eye infections including trachoma and skin disease (Burke, 2002). The incidence of poliomyelitis and hepatitis are also related to hygiene, water supply and sanitation (CSIR Boutek, 1999).

The provision of adequate health education, hygiene awareness and water services is considered a key development intervention however the availability of water services is limited in many cases hence we propose the use of alcohol-based hand sanitizers. Furthermore, the primary purpose of using water and hand soap is to remove germs and bacteria, not kill it as when washing hands with water and soap, dirt and germs trapped in the natural oils of the skin are lifted and suspended in water. This is not as effective as using alcohol-based hand sanitizers as it is proven to kill viruses and bacteria instead of allowing them to spread through direct contact with the affected surfaces.

The need for effective implementation of hygiene education programmes including saving water initiatives is largely informed by the current Health, Hygiene and Water Conservation social position in South Africa especially in the underdeveloped urban areas like townships, informal settlements and farming communities including rural areas. Additionally, this initiative is supported by the global trend to address hygiene, sanitation and water usage challenges in third world and developing countries. Rapid population growth and urbanisation in South Africa has resulted in the mushrooming of numerous informal settlements however provision of services, especially health and sanitation services encompassing hygiene awareness, has not kept pace. Therefore, this project seeks to address these underlying issues by providing tangible solutions on the ground.

3) ORGANIZATIONAL BACKGROUND

Lakhizwe Foundation which is registered as "Lakhizwenande Afrika Foundation" (Registration N^o 2008/027748/08) was established in 2008 and is a fully registered Non Profitable Organization (NGO) focused on Social Entrepreneurship, Early Childhood Development, Women and Youth Empowerment.

Over the years we have carried out successful community development initiatives within the Western Cape which were all funded mainly by Buzwe Capital Investments (Pty) Ltd (trading as "Buzwe Industries") which is a private company owned by the founder of Lakhizwe Foundation (Mr. Lizo Dlabu), including an array of ad hoc local sponsors whom sponsored our initiatives on a project by project basis. We are well-positioned to enable a conducive environment to inspire growth and prosperity hence our name "Lakhizwenande ma'Afrika" which is a call to our fellow Africans derived from the Nguni languages *isiZulu* & *isiXhosa* meaning "Fellow Africans to achieve growth and prosperity on our land and nation, we need to unite and work together as a nation".

4) SUPPORTING THE BUSINESS OF "HYGIENE FOR AFRICA"

Lakhizwe Foundation is geared to drive this initiative with and on behalf of "Hygiene For Africa" as it is aligned to our core objectives where we will play a role of a Project Manager or Implementing Partner/Agent as recommended by "Africa Health" ("Project Sponsor") whose core objective is to promote and improve the general health and well-being of fellow Africans. Therefore, as a beneficiary, strategic partner and/or mandate we will drive this initiative with or on behalf of "Hygiene For Africa" whom will produce and supply a range of hand sanitizer products nationally primarily and the rest of Africa thereafter. Additionally, these products will be fully branded and marketed by both "Africa Health" and "Hygiene For Africa". Therefore, there is a common objective to deliver on this project as all parties involved share a common interest in alleviating hygiene awareness, health education and the general well-being of the people on our continent.

We are fixed on leading "change" for the young minds -*"the future" and the leaders of "tomorrow"*- as we are equipped and entrusted with the stewardship to add value in the process of empowering by means of education/training and investing in our fellow Africans to become responsible "Global Citizens" from an early stage through inspiring trust (*creating a conducive environment*), learning (*knowledge is power*), sharing (*caring*) and nurturing the environment (*wealth*). Consequently, we are passionately and solely dedicated to enable change in "all" areas where we operate to foster Sustainable Socioeconomic Development and Responsible Citizenship to ensure "Prosperity" for humanity. Like "Hygiene For Africa" and "Africa Health"; we recognize the importance of educating communities in health, hygiene and economical water usage as a necessity in our daily lives in order to create socially responsible societies. Therefore, we commit ourselves to ascertain the best, sustainable, self-sustaining, safe and cost-effective means of implementing empowerment (educational & developmental) and well-being orientated solutions such as the "Africa Health" programmes ensuring that each underlying project per region achieves the best results and associated social impact relative to the organizational targets.

We are determined that we will establish an enduring fruitful partnership with "Hygiene For Africa" leveraging on our value proposition and a custodian of socioeconomic development on our continent as to ensure a relationship of substance between our organizations incorporating "Africa Health" whom is the enabler and umbrella organization in this particular undertaking. To ensure that this initiative is managed effectively to meet the targets of "Hygiene For Africa", the contracting authority whom in this case is "Africa Health" ("Project Enabler") requires that all parties involved acknowledge the respective obligations under the contracts in the context of the project implementation. Furthermore, we fully commit that "Lakhizwe Foundation" will consult with "Hygiene For Africa" and "Africa Health" (the contracting parties) regularly and keep them fully informed of the progress of our project implementation by means of monthly progress reports.

5) OUR ROLE AND PROJECT INVOLVEMENT

Our role will involve an integrated approach to empowerment of the people by means of awareness, interventions, strategic product distribution, consultations, monitoring and evaluation, training and development in order to achieve a sustainable behavioural change of the targeted communities or areas. Hence, we will engage with various communities (urban, rural & informal settlements), community leaders, civil groups (societies), churches (or places of worship), schools (pre-schools, primary schools & high schools), crèches, FET colleges, transport hubs, formal and informal trade centres including local and national government departments, state-owned entities and an array of private institutions where dense human interactions takes place posing health and hygiene hazards.

This anticipated partnership with "Hygiene For Africa" is crucial to us as it addresses the fundamental aspect of our society which is health through Health Education, Hygiene Awareness and Hand Sanitizer usage to achieve the best results cost effectively. Consequently, our business model incorporates all types of human settlements, public facilities, sectors of trades and industries that makes-up the economy of our country primarily as we believe a healthy nation is one that well positioned to be more productive in all spheres of economic development. Furthermore, we are well positioned and effectively geared due to our association with a proven formula that works such as "Africa Health" as all the hard work has been carried out already, this is a blessing in our terms as there is just implementation that is required.

This initiative will ultimately increase the number of actively participating individuals in our economy and education as we will have a healthier society. In collaboration with various industry professionals, supporting private entities, complimenting non-governmental organizations and accredited Sector Education and Training Authority (SETA) Training Providers. We will apply institutional frameworks and programmes according to the relevant government institutions, which will raise the education base of the targeted groups in order to optimise on the learning lifecycles in Health Education, Hygiene Awareness and Hand Sanitizer usage to save water plus effectively kill bacteria and germs thereby achieving the desired hygiene behavioural changes.

6) OUR OVERALL PERFORMANCE AREAS AND PROJECT TARGETS

In all areas where we operate the main stakeholders and beneficiaries are the community members (residents), parents (mainly women, the caregivers), children (the future), youth (the potential, economic component), community leaders (teachers), public servants, committees and forums (network channels), schools and local business. To ensure that the project becomes a success, our role, areas of responsibility and value-add will be (but not limited to) the following:

- 6.1. To ensure that we enhance the "Hygiene For Africa" product distribution networks, product education and sales base whilst aligning to the framework (business model) of "Africa Health";
- 6.2. To increase the knowledge base of the people relating to efficient water usage, effective hygienic practices, the adoption of a better, healthier and cleaner lifestyle in households, work environments, public spaces and so forth;
- 6.3. To position the hand sanitizer products in the market where we operate including the identification of niche markets or creation thereof such that the products become recognizable, relevant, results orientated, compliant and innovative as possible and aligned to various industry bodies or standards;
- 6.4. To grow the fundamental skill and knowledge base of all our beneficiaries (the public), personnel, volunteers and aspiring entrepreneurs to meet our targets;
- 6.5. To maintain extreme high levels of strict confidentiality in our business with "Hygiene For Africa" and "Africa Health" by not disclosing any business dealings, trade secrets, patents and intellectual property without a consent from its Senior Management. In addition, we hereby ascertain that we will not circumvent nor interfere or impede "Hygiene For Africa" in business for the foreseeable future;
- 6.6. To enable change in all areas where we operate to foster Sustainable Socioeconomic Development and Responsible Citizenship to ensure 'Growth' and 'Prosperity' hence we are committed to "Doing Good" whilst bringing hope and improving people's lives through our efforts especially in impoverished and underdeveloped regions;
- 6.7. To ensure and apply the best, sustainable and cost-effective means of implementing socioeconomic empowerment solutions ensuring that the associated "Localization Plan" suits each project per region achieving the best results and social impact;
- 6.8. To establish ourselves as a "movement" that seeks to honour and glorify the "Creator" ("God Almighty") by spreading Love and the Good News therefore serving people to discover God's way and experience freedom from life-controlling problems including challenging health, hygiene and clean fresh water access.
- 6.9. To act, perform or deliver in a capacity of either or all of the following:
 - (i) The Project Manager
 - (ii) The Implementing Agent
 - (iii) The Stakeholder Manager

7) OUR ANTICIPATED PROJECT IMPACT

We anticipate a broader project impact, intervention reach and results that will not be quantifiable in monetary terms as it will ultimately create a wave that will replicate into a new way of life presenting unlimited possibilities. Additionally, the government will ultimately benefit as there will be a relief at the public hospitals and clinics with less influx of reported incidences and cases of admitted patients however there might be reported losses of revenues in the private medical care, pharmaceutical

industry and insurance business as people generally people will become more health conscious and hygienically cautious thereby preventing exposures to health hazards and diseases. Furthermore, the government will also benefit as there will be relatively less water services demand as people will be more water-wise as they will use water more sparingly and more protective towards the environment plus the current budgets being spent on health and hygiene education, supporting material and associated products will be reinvested/redirected to other areas within the government for people.

The duration of the project will be determined by "Africa Health" and the communities (disaggregated by numbers of individuals) expected to benefit from sustainable access to free hygiene solutions and water usage awareness as a result of our project interventions through awareness, basic education and forums. Additionally, we estimate that for every individual trained, a minimum of one hundred individuals (1:100) will benefit as a result we project a minimum of 300 liters per month (approximately 10 liters per day) will be saved per individual per month by the end of the first year of the project lifecycle and up to a projected 500 liters/person per month by 2020. Using the water consumption sliding scale graph and the City of Cape Town municipal rate benchmark of 45 kL @ R 42,86/kL equating to R 1,05/Litre (kL meaning kilo Litres = 1 000 Litres), therefore the estimated savings per day per person will be 10 litres x R 1,05/Litre equaling R 10,50/person per day (@R 525/person per day. Therefore, with an assumption that we will reach a minimum of 10 000 people at R 10,50/per person would amount to R 105k per month (up to 100 000 people reached per month meaning we could achieve up to R 1,050 million per month).

As a projection to reach a minimum of 100 000 people per month is realistic, practical and achievable, for an example a majority of the high schools in black townships have more than 1 000 learners and with planned national roll-out we could easily maintain or increase that number substantially. These savings will enable the government to further redistribute the water to other more deserving areas, regions or new developments where more income revenue streams will be created and maybe provide stability on water consumption costs. Following the Day Zero saga; the Level 6B water restrictions in the Cape which limited residents to consume no more than 50 litres of water per day and the new daily water consumption target is 450 million litres per day. Therefore, with the above estimated savings we foresee a positive impact to this effect as residents could consume 40 litres per day instead of 50 litres per day translating to a further 20% savings (@90 million litres per day which could mean R 94,5 million savings per day or R 2,835 billion per month or R 34 billion per annum).

Furthermore, we expect women and youth to be empowered and developed to improve education, enable a conducive environment for entrepreneurship and create job opportunities through project our interventions and to improve water resources management in the areas we target. Our project implementation will be monitored and evaluated against pre-determined criteria to ensure that the project can adapt to changes in a dynamic environment and to prevent the project from becoming irrelevant. This initiative has a potential to replicate and to scale-up to a national level primarily and

up to an interstate level (SADC) and covering the whole of the continent of Africa ultimately. Additionally, considering our combined business experience as experienced implementing agents, project managers, business developers and stakeholder managers; our proposed replication strategy will leverage on the stewardship of "Africa Health" due to their vast existing international network of strategic relationships including corporate South Africa, track record, sound business acumen, financial strength, government relations and ownership of value adding intellectual property ensuring that the project becomes a success and sustainable in the long term.

8) OUR PAST PROJECTS AND COMMUNITY INVOLVEMENT

Over the years we have been operating as an independent "self funded" Social Entrepreneurship movement at a small scale where we approached our business with various stakeholders either as a facilitator and/or project manager directly and indirectly rolling out impact based socioeconomic development initiatives to various targeted regions for the benefit of the deserving communities such as (but not limited to) the following:

- 8.1. Lakhizwe Foundation was instrumental in establishing "Sinokuzenzela Community Development" initiative in year 2010 which is a Cape Town based initiative in Unathi - Old Crossroad (Nyanga township) that grew its footprint and membership to more than 1200 registered members. The project reached as far as the Eastern Cape in eBhisho, iDutywa, eNgcobo and eMthatha amongst others. The initiative further established five (5) branches which all successfully established "Sinokuzenzela Soup Kitchens" in Unathi, Philippi, Delft, Khayelitsha and Mfuleni. These soup kitchens were each catering for a minimum of 300 community members each day and aimed at increasing this number to 600 and 800 community members per day. Some of our sponsors were 1up Wholesalers and the Airports Company of South Africa (ACSA) amongst other local businesses that Lakhizwe Foundation approached for support and funding. Furthermore, this initiative became a success such that we established "Sinokuzenzela Youth Action" which had its own membership of no less than 220 youth members based in Unathi alone at the time. The purpose of this add-on initiative was to engage, mobilize and empower the youth by means of providing youth guidance, peer counselling, promoting social responsibility, instilling leadership by inspiring, skills development, crime prevention, HIV/AIDS and substance abuse awareness.
- 8.2. Supported the AC Milan Football Club Children's Camp on behalf of JM Productions, that took from the 14th – 19th December 2009 at the University of the Western Cape. The event had at least 750 children from various disadvantaged communities across the Western Cape. The children's ages ranged from 8 years to 15 year olds, 375 girls and 392 boys were present. All participants were given special certificates for participation as well as Adidas kits containing an AC Milan jersey and other surprise gifts.

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- 8.3. We were been appointed and successfully delivered as the Facilitator of the “Too Deep to Heal” project owned by Mr. Jama Michael Matakata whom is an ex-Political prisoner at Robben Eiland whom later became a Parliamentary Liason Officer under the Department of Transport Portfolio Committee and has written books and served within the government till present. The project is about recording and showcasing historical events that occurred in the townships of Boland and the Cape region. The presentations will be in a form of; Artwork, plays, written short stories, bio/autobiographies, documentaries, short films, publications, etc. There is a definite potential for growth for this project and it is still ongoing. It will attract professional expertise and has targeted the right market, namely the potential would-be viewers of contemporary productions and readers of a scarce genre in our society especially produced by previously disadvantaged personalities rich with great historical exposure and stories.
- 8.4. In collaboration with the Mbekweni Football Association, Mbekweni Netball Association and Passenger Rail Agency of South Africa (PRASA) hosted the Easter Weekend Games in Mbekweni Sports Grounds and Complex from the 19th to the 22nd March 2009. This very same initiative unlocked an opportunity for engagements with a local football club known as Sunlight FC which was bought by Chippa Investments (Pty) Ltd (owned by Mr. Simon “Chippa” Mpengesi) whom later invested into the club building it to a prominent team that progressed to the then first division and later were inaugurate into the South African Professional Soccer League (PSL) where they are at the top ten of the log standings year-on-year.
- 8.5. Assisted JM Productions to identify and train unemployed youth and women in the Boland area (Cape Winelands) in Security Vetting training at the Passenger Rail Agency of South Africa (PRASA). The course focuses on developing and producing Security Guards, Supervisors, Foremen, Managers and ordinary Information Security Practitioners. These individuals are ready to be deployed in various municipalities in the Western Cape and can be employed by Provincial government to assist with the backlog on Vetting and rolling out Minimum Information Security Standards (MISS). This was documented as a standard and was approved by the Cabinet of the Republic of South Africa as a national information security policy. Both public and private institutions are required to adhere to this policy. This training provided a scope for development and open career path for those who want to take Security as a profession assists the unemployed youth and provides career guidance in the field of security to learners. After completing this course, students are capable of being employed by South African Police, intelligence community and South African National Defence Force or the private sector. This initiative helped find employment for more than 1 800 personnel at PRASA including Metrorail in the Cape for various security and protection services deployed at the Western Cape metro train stations.

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- 8.6. In collaboration with Struggle Veterans Action Committee (SVACOM), an organization representing disadvantaged struggle veterans members and their immediate families (which now has open its doors to the general public); we planned and hosted a June 16th Soccer Event in a gang ridden Bontheuwel (Cape Flats). The event's objective was to bring the community together and revive a sense of belonging especially for the youth, juveniles and ex-convicts whom were mostly idle and many participating in gang and criminal activities. The event also showcased some local talent, live music, fun and games for kids with prizes given won.
- 8.7. Lakhizwe Foundation then planned and hosted a successful Heritage Day Event and a Gala Dinner on the 24th September 2010 in Cape Town. The event's objective was to honour community leaders and workers for their positive efforts in enriching social rejuvenation amongst our disadvantaged areas. The event showcased some local talent, live music entertainment, fun and games for kids together with a gala dinner.
- 8.8. We assisted SVACOM to structure and implement an insurance and funeral plan including a loyalty program for its beneficiaries via established financial service providers and underwriters. This initiative had a number of spin offs that included a medical access program, medical advice, 24 hour medical information (emergency) hotline, trauma and assault helpline, 24 hour legal assistance (30 minute free consultation), 10% prepaid airtime and sms discounts, 2% prepaid electricity discount, 10% Boston City Campus & Business College discounts, 15% PC Training discounts and 20% Leap College discounts amongst many others. SVACOM has an existing membership database of excess 25 000 members spanning amongst various communities and backgrounds. With this vehicle alone, Lakhizwe Foundation has access to at least 200 000 youth individuals in the Cape region.

9) OUR ORGANISATIONAL CURRENT AND PLANNED ACTIVITIES

In all our future initiatives, "Africa Health" will be forming an integral part in our engagements in order to optimize on the project objectives, outcomes and social impact. Our involvement has always been by invitation to facilitate, participate or assist either at a grassroots level to strategic level for various organizations such as the following:

- 9.1. In collaboration with "Africa Health", we aim to establish our very own skills development initiative known as the "Seed Drive" that has a potential to replicate and to scale-up to a national level depending on each area's needs analysis, deserving individuals or underprivileged communities. We are convinced that we "will" empower, motivate, alleviate joblessness, mitigate crime, alleviate the consequences of drugs and substance abuse thereby affording them with an opportunity to participate in our local economy in all sectors of trade to enhance

our national Gross Domestic Product (GDP), manufacturing and export potential thereby creating more job, trade and entrepreneurial opportunities.

- 9.2. In partnership with the Mahlobo Foundation (headed by Author Thabo Mahlobo) whom is spearheading The New Economy (www.theneweconomy.co.za) together we are currently planning on hosting the 1st Ikasi Tour events to be held in all Western Cape townships by mid June 2018 at the Lookout Hill in Khayelitsha (a Presidential node and currently the second biggest township in South Africa). This township conference is about introducing the "New Economy" concept which seeks to address issues and provide solutions to problems that inhibit sustainable growth both socially and economically. Delegates who will be present will be local traders, shop owners, street vendors, SMMEs, aspiring entrepreneurs, community leaders, traditional leaders and we will also be inviting locals whom specialize in business, economics, humanity, religion, politics, education, crime, health and environment will be invited and asked to present and/or contribute to the matters pertinent to the conference.
- 9.3. Our projects present opportunities for add-ons or spin offs which will help establish more initiatives that will take a form of cooperatives where "Africa Health" will be playing a pivotal role in association with an array of businesses, entrepreneurs, informal traders, field experts and SETA Accredited Facilitators which will entail the following:
- 9.3.1. To establish a "Skills Development, Entrepreneurship & Job Creation" cooperatives to produce tradesmen like organic farmers, bricklayers, carpenters, electricians, mechanics, chefs, plumbers including a platform for trading and bartering. This initiative is focused at providing Occupationally Directed Skills Development and Vocational Training for job seekers, unemployed youth including social outcasts, school dropouts and ex-convicts;
- 9.3.2. To establish a "People in Action" movement which will focus on community upliftment, awareness (crime, HIV/AIDS & substance abuse), instil leadership and responsibility amongst the communities. This initiative will train, form and launch as a township based civil force in collaboration with local authorities in order to respond and assist the government, municipalities and communities to tackle shack fires, emergency services, crime stop, neighbourhood watch, police assistance interventions amongst many others.
- 9.3.3. To form a Health Care group to provide free basic medical or First Aid support in townships and informal settlements that will be trained by accredited service providers;
- 9.3.4. To establish of a Seam-stressing cooperative that will produce unbranded low cost school uniforms, sport kits, church uniforms and essential wear for the needy in order to get by;
- 9.3.5. To establish multicultural venues (enclosed & open air) that will promote and provide a conducive environment for learning, producing, exhibiting and showcasing all types of art such a fine arts (painting/drawing/sketching), sculptures, pottery, crafts, music, dance (all genres) including the facilitation of the production of short films, documentaries and plays.

10) CURRENT CAPACITY TO DELIVER ON THE PROJECT

Considering the strategic association and industry backing Lakhizwe Foundation has with "Africa Health", we will be enabled and well positioned to access financial resources required to deliver on the project. Additionally, combined this association possesses an in-depth knowledge, extensive experience and the technical know-how required to deliver on the operational, logistical and project management outputs to allow a smooth coordination and transition of large scale training delivery and management of a network of independent operations. Furthermore, we are well positioned and experienced to deliver on community mobilization and community development effectively.

The management of personnel, trainers, trainees, databases, records and events will feature extensively. Therefore, with regards to computer based management systems that will enable support, planning and performance management of the team to deliver on the "Hygiene For Africa" programme; we will leverage on the current systems that "Africa Health" are utilizing to allow easier transfer of data and analysis of information provided in order to save time and cut costs. We are currently using Microsoft Windows 10 Professional package which provides us with most basic programs required to be compatible with the required outputs. Furthermore, to be able to present the complex data to be made available to us from various sources, we will also utilize "Think-Cell" as an add-on to our Microsoft based MS PowerPoint and Excel packages to quickly create complex data-driven charts, maintain a presentation's structure with auto-updating agendas, and consistently round numbers in Excel sheets for the effective utilization and implementation of the data management systems. For the financial management systems we will either leverage on what "Africa Health" uses in order to allow for better transparency, optimize effectiveness, efficiency and a better framework for our accountability as we prefer that "Africa Health" provides the oversight in this area as per our agreed business model in support of our partnership which provides better control for "Hygiene For Africa".

We will oversee all our day-to-day activities in alignment to the objectives of "Hygiene For Africa" and "Africa Health" including all performance measurement tools, quality management processes, communications, events, production and industry related matters. We will also ensure that "Hygiene For Africa" remains or becomes a recognizable brand (brand identification & positioning), relevant, results orientated, compliant and innovative as possible and is aligned to various industry bodies and standards where we operate. As a prospective partner of "Hygiene For Africa"; Lakhizwe Foundation hereby affirms and assures "Hygiene For Africa" we will at all times maintain extreme high levels of strict confidentiality relating to the "Hygiene For Africa" business, shared information AND not to disclose nor share any of the business dealings, trade secrets, patents and intellectual property without a consent from "Hygiene For Africa" ensuring that we do not circumvent nor interfere nor impede in business for the foreseeable partnership.

11) MECHANISMS FOR PROJECT FINANCING

For the purposes on enhancing on existing financing initiatives and capital raising purposes to be facilitated by our esteemed strategic partner and enabler, "Africa Health", we will build a working relationship with the funders by delivering on our objectives and associated promises as that is fundamental for the "Hygiene For Africa" success.

We will ensure that all barriers and day-to-day challenges are well managed in terms of enabling a conducive environment for continuous improvement in areas of network management, partnership building, quality assurance and systems management with the relevant stakeholders. This is crucial when it comes for funding applications to be made by "Africa Health" as investors, donors and funders are strict in evaluating these aspects prior funding approval.

12) QUALITY POLICY AND PROCESS MANAGEMENT

Lakhizwe Foundation has a quality policy is to achieve sustainable and organic growth by providing unparalleled socioeconomic solutions which seeks to consistently satisfy the needs and expectations of its beneficiaries, funders and relevant stakeholders. This level of quality is achieved through the adoption of a system of procedures as stipulated in our constitution that reflects our business model to the Department of Social Development (DSD), the Companies Intellectual Property Commission of South Africa (CIPC) including independent auditing authorities. The achievement of this policy involves all staff, who are individually responsible for the quality of their work, resulting in a continually improving working environment for all. This policy will be provided and explained to each employee by the management of Lakhizwe Foundation in order to achieve and maintain the required level of quality assurance with routine operation controlled by the Quality Manager. Our objectives of the Quality Assurance System are follows:

- (i) To maintain an effective Quality Assurance System aligned to the International Standard ISO9001 (Quality Systems) in order to be in the forefront in our sector;
- (ii) To achieve and maintain a level of quality which enhances Lakhizwe Foundation's reputation with our relevant stakeholders, partners, beneficiaries, state regulatory bodies and sponsors;
- (iii) To ensure compliance with relevant statutory and safety requirements;

Lakhizwe Foundation is in process of documenting, implementing and maintaining a Quality Management System (QMS) in accordance with the requirements of ISO 9001:2008. We aim to continually improve the effectiveness of our QMS, to ensure the availability of resources including information necessary to support the operation and monitoring of these processes, to monitor, measure and analyze these processes, to ensure implementation of actions necessary to achieve planned results and continual improvement of these processes to meet our set objectives.

13) PRODUCT DELIVERY AND QUALITY MANAGEMENT

In terms of product delivery of hand sanitizers and quality management of our engagements; once non-conforming items have been noticed they will be identified by batch allocation numbers or specific markings to prevent their inadvertent use. All non-conforming items and customer complaints are subject to review and rectification by nominated personnel. The type and extent of non-conformity will be documented in order to establish trends and identify possible areas for improvement. The corrective action required to prevent recurrence will be evaluated, documented, and its effective implementation monitored. All rectification will be subsequently re-inspected to ensure complete customer satisfaction. All our employees are encouraged to suggest improvements in methods, materials, suppliers, and sub-contractors. We will establish procedures for review of all activities in order to identify and evaluate all possible improvements in methods and its procedures.

The identification of materials/equipment, where it is not obvious, will be confirmed by the presence of a manufacturers/suppliers part number or description label, or other marking for each item. The identification of the item may be on the packaging or on the item itself, and this identification will remain in place for as long as possible, provided it does not hamper effective use of the item. Materials and consumables that are not identified by the supplying company where they are obvious to a trained/experienced employee, however, should a risk of misinterpretation exist between two or more types of material these will be marked in a suitable manner to ensure that no ambiguity exists.

All supplied items with serial numbers will be recorded individually per box or batch. Materials and goods received, whether the property of Lakhizwe Foundation or "Hygiene For Africa" and/or "Africa Health", will, as far as practicable, be protected and their quality preserved until such time as they are transferred to our respective beneficiaries, or disposed of to a third party. The objective is to prevent deterioration and damage whilst in storage, or in the process of transportation or delivery.

14) TRAINING AND DEVELOPMENT FUNCTIONS

Our policy is to ensure that all personnel are trained and experienced to the extent necessary to undertake their assigned activities and responsibilities effectively. Lakhizwe Foundation generally procures and recruits employees capable of meeting the technical, skill, experience and educational requirements of the company's activities. All staff members including management are responsible for recommending the training needs of others, and for ensuring that all employees allocated specific tasks are suitably qualified and experienced to execute those tasks. Once training needs are identified these are provided under the responsibility of the directors of Lakhizwe Foundation. Full records will be maintained of all training undertaken by employees in alignment with our objectives.

15) MANAGEMENT RESPONSIBILITIES ON QUALITY

All staff are allocated with authority to perform their allocated responsibilities and an oversight to quality assurance. The following section provides a summary of the principal responsibilities of each job role, and these are clarified in greater detail within the constitution. All personnel share the authority and responsibility of identifying non-compliances or possible improvements, and recording these instances such that corrective action can be taken, both to rectify the immediate situation and to prevent recurrence. The Managing Members will continually review the available resources to ensure that adequate staff, equipment and materials are available to meet customer requirements.

16) OFFICIAL BUSINESS MANAGEMENT FUNCTIONS

Lakhizwe Foundation's management structure and business management functions will formulate, manage, advise and report to the relevant reporting structures on all day-to-day activities encompassing financial, operations, project management, business development, marketing, sales, logistics, planning, customer and office management. The following business management functions will be responsible for the project implementation and coordination:

16.1. General Manager (*Managing Director*)

- 16.1.1. To convene all executive committee/board and general meetings.
- 16.1.2. To ensure proper execution of decisions taken by the executive and the general meetings.
- 16.1.3. To ascertain that all final decisions taken by the board are executed.
- 16.1.4. Together with the executive members, prepare all meeting agendas.
- 16.1.5. To be present and participate in all sub-committee meetings (ex-officio member).
- 16.1.6. To manage all the organisation's operations and the members.

16.2. Operations Manager (*Chief Executive Officer*)

- 16.2.1. To assist the General Manager (GM) in the management and the administration of Lakhizwe Foundation's day-to-day activities, programmes, planning and implementation.
- 16.2.2. To convene all executive committee/board and general meetings.
- 16.2.3. To ensure proper/execution of decisions taken by the executives (sub-committee, should it be available) as well as the general meetings.
- 16.2.4. To ascertain that all final decisions taken by the board are executed.
- 16.2.5. Together with the executive members, prepare all meeting agendas.
- 16.2.6. To be present and participate in all sub-committee meetings (ex-officio member).
- 16.2.7. To manage all the organisation's operations and the members.

16.3. Administration Officer (*Secretary*)

- 16.3.1. To cooperate with the GM and the Operations Manager, to work as partners.
- 16.3.2. To assist the GM and the Operations Manager in his/her duties and carryout/execute tasks allocated to him/her by the management.
- 16.3.3. To manage the entire organisation's activities and staff members.
- 16.3.4. In the event whereby the GM and the Operations Manager are both absent, the Secretary will carry out the GM and the Operations Manager's duties.
- 16.3.5. Liaise with the company's lawyers.
- 16.3.6. To handle all correspondence made to/from Lakhizwe Foundation on a daily basis.
- 16.3.7. To be responsible for the safekeeping of the business.
- 16.3.8. To record, read, change or modify minutes prior/at executive and general meetings.
- 16.3.9. Together with the board members will prepare agendas for meetings.
- 16.3.10. In the absence of both the GM and Operations Manager he/she will act in their place.
- 16.3.11. Will carry out and execute any duties given to him/her by the executive board/members/committee.
- 16.3.12. Will record all internal and external issues/matters to be addressed to the executive board members.
- 16.3.13. Shall be responsible for proper administration for all daily activities of Lakhizwe Foundation.

16.4. Administration Clerk (*Deputy Secretary*)

- 16.4.1. To co-operate with the GM and Operations Manager, to work as partners.
- 16.4.2. To assist the GM in his/her duties and carryout/execute tasks allocated to him/her by the GM, the Operations Manager and the Secretary.
- 16.4.3. To manage the entire organisation's activities and staff members.
- 16.4.4. In the event whereby the GM is absent, the Secretary will carry out the GM's duties.
- 16.4.5. Liaise with the company's lawyers.

16.5. Financial Officer (*Bookkeeper*)

- 16.5.1. To keep and maintain all financial records of Lakhizwe Foundation.
- 16.5.2. To be responsible for Tax payments, records and calculations for the South African Revenue Services (SARS).
- 16.5.3. To liaise with the organisation's account holder, accountants and auditors.
- 16.5.4. To liaise with the organisation's insurers for the organisation's assets.

16.5.5. To record, update, monitor and submit monthly, quarterly, six monthly/semester and annual financial reports to the executive board/members at the meetings.

16.5.6. Will be responsible the public reports regarding finance with Chairperson.

16.6. Event Planners and Project Coordinating Officers

16.6.1. To run and manage all actual work carried on any particular site at any given time.

16.6.2. To be involved in the Lakhizwe Foundation fundraising and awareness events and to optimise all operation efficiency aspects in activities.

16.6.3. To reduce/even eliminate operational costs/expenses in all our activities.

16.6.4. To oversee, monitor and evaluate all operation activity standards, quality an execution with minimum costs, damages and injuries.

16.7. Communication & Liaison Officer

16.7.1. Responsible for all public and media related issues.

16.7.2. To market and promote Lakhizwe Foundation to the public and the private sector.

16.7.3. To be responsible for the organisations marketing and branding activities.

16.7.4. To market all operations standards and quality of Lakhizwe Foundation.

16.7.5. To be responsible and to play a role in all projects/initiatives.

16.7.6. Together with the GM and the Operations Manager will be responsible for public/media related concerns.

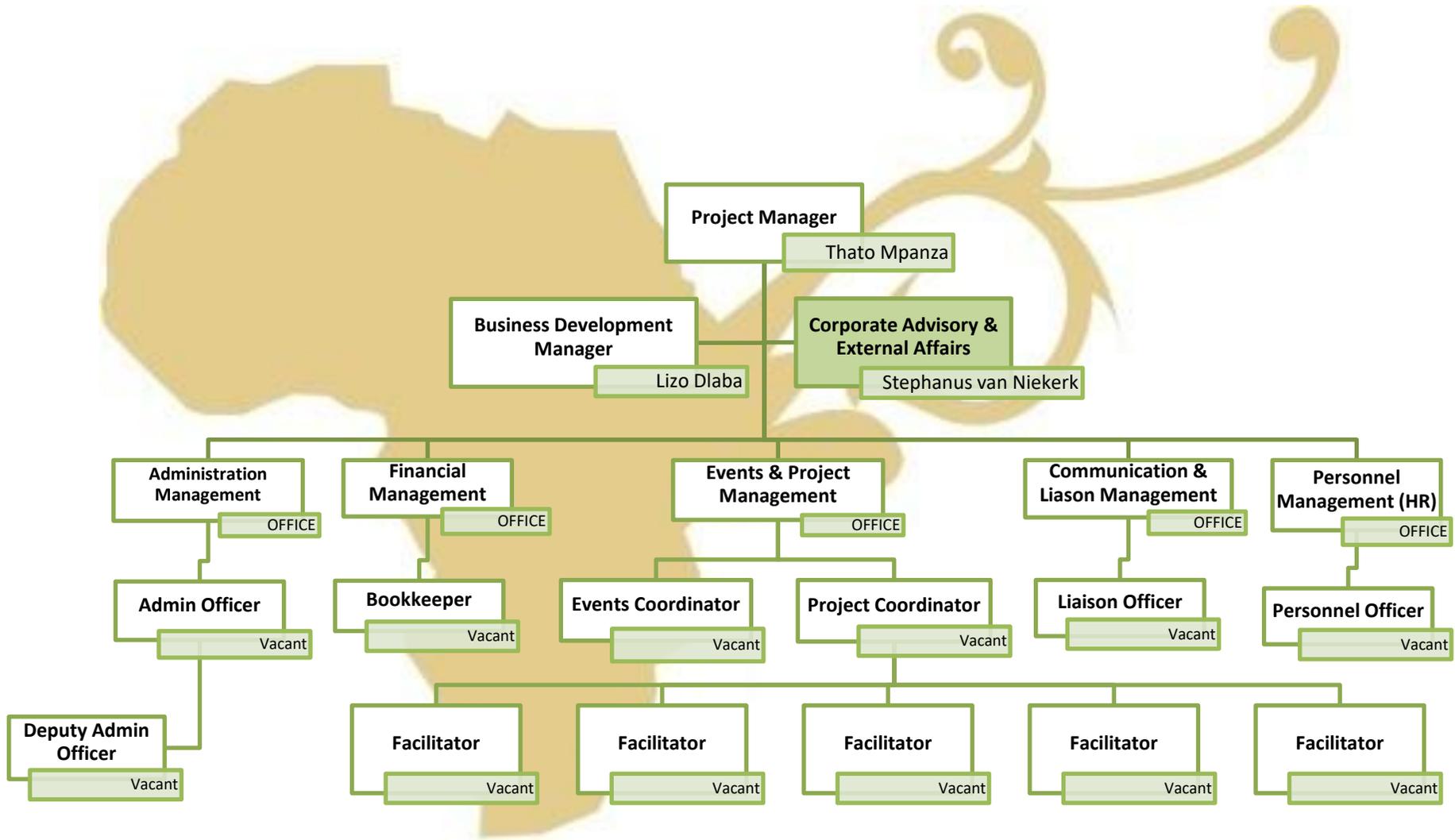
16.8. Human Resources - Personnel Manager (*HR Officer*)

16.8.1. Responsible for all staff related issues.

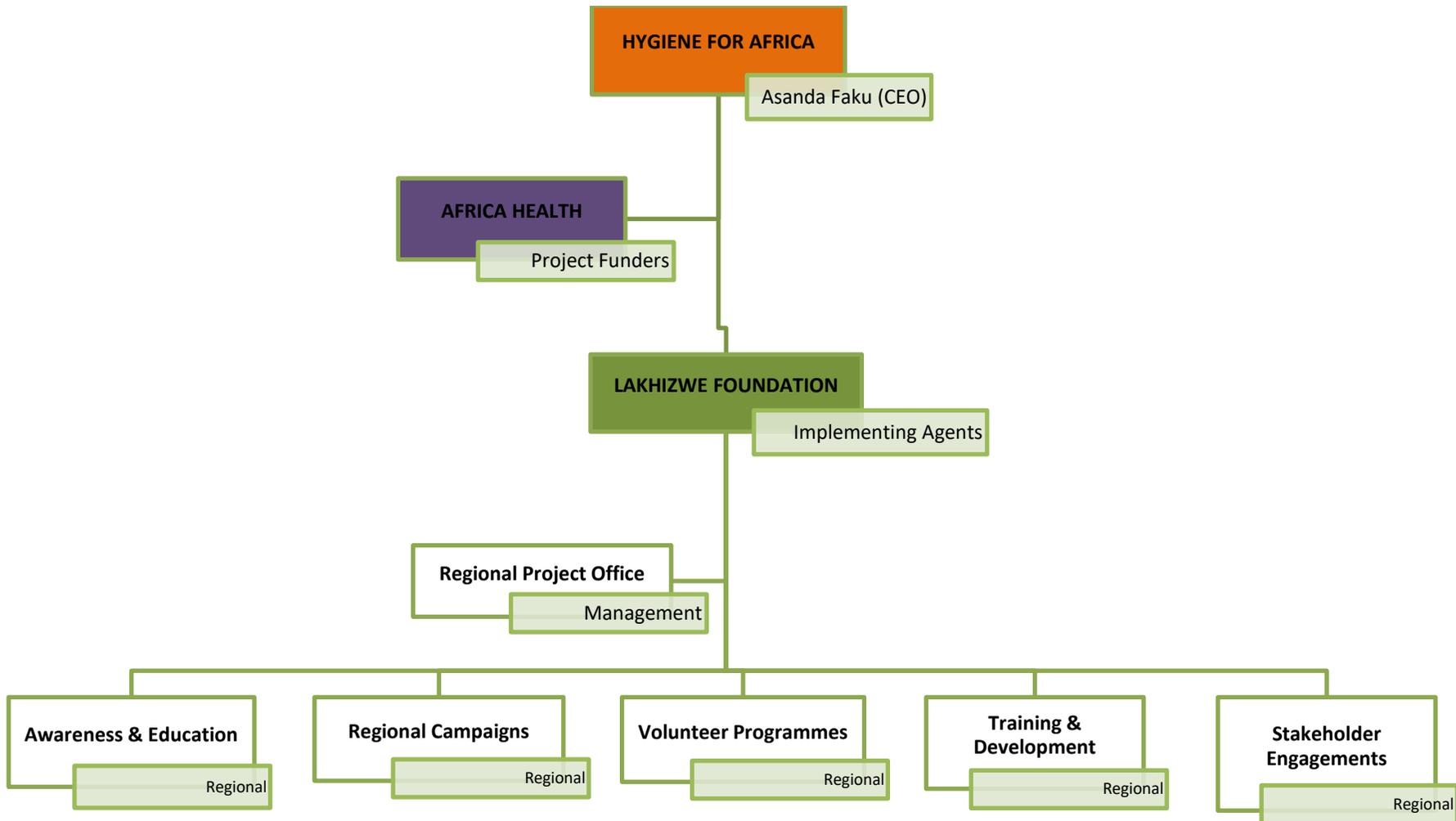
16.8.2. Responsible for all staff/employees' salaries, taxes, leave, training and any other work related issues/concerns.

16.8.3. Responsible for the recruitment of new staff and allocating of the existing staff reporting to the GM and the Operations Manager.

17) PROJECT OFFICE MANAGEMENT STRUCTURE (Part 1)



18) PROJECT ORGANIZATIONAL STRUCTURE (Part 2)



19) CONCLUSION

Our commitment is fixed on providing sustainable and effective Health education and Hygiene awareness solutions to the public about the benefits of replacing water and soap usage when cleaning hands with alcohol based hand sanitizers instead thereby saving water. These hand sanitizers will be packaged in a pocket sized 75ml or 80ml containers to be produced by "Hygiene For Africa" and funded by "Africa Health", which will be rolled out to the public with emphasis on informal settlements, townships, rural areas, public schools (including crèches), public facilities and informal trading hubs amongst many others. The primary purpose of using water and hand soap is to remove germs and bacteria, not kill it as when washing hands with water and soap, dirt and germs trapped in the natural oils of the skin are lifted and suspended in water. Therefore, this is not as effective as using alcohol-based hand sanitizers as it is proven to kill viruses and bacteria instead of allowing them to spread through direct contact with the affected surfaces.

We anticipate benefits that will not be quantifiable in monetary terms as it will ultimately create a wave that will replicate into a new way of life presenting unlimited possibilities. The government will benefit as there will be a relief at the public hospitals and clinics with less influx of reported incidences and cases of admitted patients plus there will be relatively less water services demand as people will be more water-wise as they will use water more sparingly and more protective towards the environment so the current budgets being spent on health and hygiene education, supporting material and associated products will be redirected to other areas within the government for people. There might be reported significant losses of revenues in the private medical care, pharmaceutical industry and insurance business as people generally people will become more health conscious and hygienically cautious thereby preventing exposures to health hazards and diseases.

This initiative will be amongst the most cost effective ways of lowering health costs especially in high density settlements and public spaces where people are at a greater risk to poor sanitation related diseases. Our approach will be unique to the functions of the government departments, local municipalities, health and water service authorities as we adopt a "Kingdom" orientated approach which is people-centred and aims at restoring the people's dignity to the times of creation in order to effect sustainable behavioural changes. The duration of the project will be determined by "Africa Health" and the number of individuals expected to benefit from sustainable access to free hygiene solutions and water usage awareness as a result of our project interventions through awareness, basic education and forums. Our project implementation will be monitored and evaluated against pre-determined criteria to ensure that the project can adapt to changes in a dynamic environment and to prevent the project from becoming irrelevant. Additionally, this project has a potential to replicate and to scale-up to a national level primarily and up to an interstate level (SADC) and covering the whole of the continent of Africa ultimately.